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recognizes how  
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“Execution, when first published in 2002, was based on our observation that the discipline of getting things done was what differentiated companies that succeeded from those that just muddled through or failed.”

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about how to make things happen. It is well worth the reading.” —Ralph S.

Larsen, chairman and CEO, Johnson & Johnson. “Larry Bossidy recognizes how execution in a business defines the true greatness of a company.

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The objective of “  
Execution: the  
discipline of getting  
things done ” is to  
dispel some myths or  
inaccurate thinking  
regarding execution,  
and to provide some  
concepts and tools to  
improve outcomes.  
Execution is not  
something that just  
does or doesn't get  
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## Discipline Of Getting Things Done

Without execution, the breakthrough thinking breaks down, learning adds no value, people don't meet their stretch goals, and the revolution stops dead in its tracks. What you get is change is for the worse, because failure drains the energy from your organization. Repeated failure destroys it.

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